

Graphoanalysis Report for N.

Prepared by Thomas D. Kimball, Ph.D., Master Graphoanalyst

Confidential

Graphoanalysis is the scientific examination of a person's handwriting to determine the presence and intensity of various personality traits.

Your handwriting traits appear in this order in this report:

1. Emotions
 2. Imagination and Mental processes
 3. Forces to achieve
 - Goals
 - Will Power
 - Determination
 - Intensifying/Reductive Influences
 4. Fears and Defenses
 - Escape/Resistance/Adjustment
 5. Integrity
 - Positive/Negative Influences
 6. Social Traits
 - Positive/Negative Influences
 7. Aptitudes
 - Business/Cultural/Mechanical/Scientific
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1. Emotions

A basic principle of Graphoanalysis states that the intensity of every personality trait is affected by the writer's degree of emotional responsiveness; that is, the way you react emotionally to situations "colors" your whole personality.

N., you are ruled by your heart. You are very sympathetic and sensitive to the feelings of others. Your approach is: "What is best for my friends and colleagues?" rather than "What is best for me?" By nature, you are very outgoing and naturally dynamic. You could be described as very impulsive, were it not for the control of your acquired social traits, such as your humor, pride and loyalty. You vary from being *moderately* responsive occasionally (15%) to *highly* responsive (43%) and *extremely responsive* most of the time (42%). You certainly experience life as a roller coaster ride, with the thrills and fears of its ups and downs!

Your emotions leave very deep impressions on you, so you enjoy pleasurable moments and their associated memories; you can also be biased by your feelings, and need to rely on your broadmindedness and analytical bent to dissolve prejudices and any negative memories, such as "grudges."

2. Imagination & Mental Processes

You have a treasure trove of imagery from which you draw both physical and abstract percepts to flesh out the skeleton of your well-organized plans. You are almost equally balanced in your resources for *making* plans and *carrying out* plans, but you tend to use your imagery more to enhance their execution than their creation. Having an expansive, impulsive emotional reactivity and facile fluidity with the "stream of consciousness," you thoroughly enjoy your dreams, fantasies and scenarios, but exhibit a more active imagination when it comes to going places and doing exciting things. As you see below, you capitalize on this font of creativity by your great initiative and determination to make your dreams come true.

Your mind processes information in three major ways. About 50% of the time you prefer to gather the facts carefully, deliberately and slowly, like a researcher does, building your case study like a brick wall--strong, thorough, accurate, unquestionable. About 13% of your mental probing is exploratory in nature, seeking out the primary sources, following your intense curiosity. Then, about 33% of the time, you like to gather facts from secondary sources and investigate them. You like to explore new and exciting ideas directly, but perhaps are too impulsive and impatient to go beyond authoritative accounts for most of your information. Because you balance your ability to analyze your information with your intuitive talents, you can truly be called a versatile thinker; about 42% of the time you employ critical, analytical thinking-- otherwise, you rely on your holistic "hunches" for solving problems. You enjoy solving problems and figuring out puzzles, especially people puzzles. You have a hard time trying to concentrate on tasks because of your impulsiveness, and your extremely fluid "mind-wandering" imagination. As a tourist, you are apt to forgo the film in your camera for the firsthand experience of the moment.

Your curiosity, imagination and initiative have helped you to break away from any conformity and conservatism, and to take advantage of your many opportunities with determined efforts to

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succeed. However, like a child at Hanukkah, you see so many attractive “gifts” to open that you don’t know which ones to unwrap first! Your indecisiveness far outweighs your decisiveness, based on *too many* options rather than too few.

You are very broadminded, generous and direct in considering the ideas from others, especially more exciting ideas. Your intuition alerts you to their possibilities, and your optimism sees the challenges of risktaking rather than just the dangers. You desire to take on responsibilities, both because you want to make a significant contribution of your creativity, and because you enjoy the applause of appreciative admirers.

Be cautious about overloading your schedule, however — you tend to allow your interests to use more energy than you can spare at times. Your desire “to be left alone” while you recoup the energies spent on life’s rollercoaster ride is one way you have adapted.

You are quite loyal to your hierarchy of values, especially after you have played out the “best-case” and “worst-case” scenarios in the theatre of your mind. To put those life values and new ideas into action, you depend upon an excellent organizational ability, allocating with artistry the resources of people, information, money, materials, training, time, and space.

You are more comfortable taking a *direct* course when attacking a problem or task, but your empathy and sensitivity to the feelings of others often dictates an *indirect* approach.

Your naturally impulsive feelings lead you in various directions, so you often lose sight of details, appear indecisive and give in to the persuasion of others. You handle these problems by balancing your intuitive empathy with your critical thinking to mask your fear of taking risks or making commitments.

3. Forces To Achieve

N., your behavior is directed by very practical purposes, suggesting a well-organized and confident orientation to successful achievement: most of your goals are perceived to be realizably within your success range. Some of your goals are quite challenging and their outcomes are strategically placed well into the future. You are moderately well-motivated in your endeavors, perceiving as meaningful the reasons and values for your present objectives.

You engage in any goal-directed behavior with a strong and long-lasting determination to succeed. Your facile, active imagination provides you with many alternative options when you are ready for change.

You are direct and optimistic. You just don’t give up in the face of obstacles when you know what you want. When you go looking for opportunities, your desire to acquire and your persistence reinforce your sense of “follow-through.”

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You are especially prone to carry out long-range projects effectively to their completion, especially when they give you a chance to be in the limelight! Your projects are very-well organized, and you are rightfully proud of your accomplishments.

You may realize the importance of details, and can attend to them when you have to, but your emotional impulsiveness drives you forward to bigger and better things. You would rather entrust the “little things” to someone with more patience.

N., you are quite indecisive. Being fragmented by many options, you cannot make up your mind which to choose. Although on occasion you find yourself “putting off until tomorrow” something you *could* do today, more often you escape into activism, trying to do everything, and saying “no” too seldom. You have a strong need to isolate yourself from others who sap so much of your energy. Usually, your natural empathy urges you to yield to outside demands just to placate friends.

4. Fears and Defenses

N., you are afraid that significant others in your life do not love you enough, do not appreciate your intrinsic worth enough, and you experience this fear as a feeling of jealousy.

You also have “thin skin,” and have been hurt by critical remarks both about your personal behavior, and to some degree about your achievements at work also. Driven strongly by your emotional responsiveness and your fluid imagination, you often can’t decide whether to trust your intuitive insights or to depend upon your critical thinking patterns of past successes.

These are the ways you use to *escape* your fears (of being unloved and/or unaccepted, being criticized, and being unsure what to do):

- You turn off the phone or go for a long walk to get away from the crowd.
- You put off until tomorrow what could be done today (procrastinate).
- You hold some pieces of information in confidence rather than divulge them to others.
- You prefer to “let sleeping dogs lie” when faced with behavior incongruent with your own values, and deliberately misrepresent how you feel or think on rare occasions to “keep peace” in the presence of those whose values differ markedly from your own. *and*
- You seek a variety of pastimes and activities to avoid boredom.

You actively *resist* your fears, usually through your witty sense of humor, but if pressured you may also show the spark of a temper or of irritability, due to your emotional drives.

Occasionally, you will resent the obstacles thrown up in your path by others who are not so persistent or determined about success.

You *adjust* to your fears in several ways:

- You maintain a sense of pride and loyalty, so as not to lose control of your emotions, and subsequently lose the devotion of friends.

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- You hold back some of your thoughts with reticence, or express them so as not to hurt others in the same manner that you feel you have been hurt; you are very diplomatic as well as sensitive to criticism.
- You sprinkle your conversations with wit and humor; you are never lost for words or ideas or images, which flow freely from your mind.
- You yield to the will of others on occasion, not wanting to seem stiff or unreasonable, even though your intuitions tell you otherwise.
- At other moments of indecision, you simply tell yourself, "I've *got* to make a decision here myself!"
- You don't give up easily, and remain loyal to many of your early childhood beliefs.

5. Integrity

N., you are quite ambitious and determined, taking pride in following through on your plans, and being loyal to doing what is right. You always measure up to the standards of dignified, acceptable behavior. You are open-minded and generous in the face of new prospects and challenges. When your fears are allayed by trusting friends and colleagues, you are direct, sincere, and frank in your communications.

Because of your natural impulsiveness, you often leap before you look, then feel regrets later, especially with others involved. To recover, you may be secretive, humorous, or let your mind fantasize with various options. You allow yourself to be persuaded to a course of action, being unwilling to make a committed decision, though you know you have examined all the facts and their consequences. Your sensuous needs may also be exaggerated by your indulgence in rich fantasies.

6. Social Traits

You express great sympathy for others, possess that rare combination of generosity and practicality. A loyal friend and colleague, you really enjoy talking with people about themselves. You are diplomatic and poised in your conversations, and have moments of complete frankness that reveal your real stance. You are witty, too, and color your storytelling with imaginative flair. You desire more physical activity than you get. You behave with an optimism born of rightful pride in your achievements.

You yield to a touch of sensual extravagance from time to time, unbridling your emotional impulsiveness and impatience with the status quo. You maintain an individualistic flair to avoid being just another sheep in the flock.

Though you love being around people, you must find frequent eddies in the daily workstream where you can rest alone quietly. You expend a great deal of energy trying to stand with your feet in two different worlds, internalizing your emotional conflict over aberrant behaviors of the workplace that you must otherwise seem to condone.

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7. Aptitudes

While not mechanically inclined, N., you exhibit many success traits in business, cultural, and scientific areas. Follow your own initiative and determined resolve to take the risks implicit in making your own decisions. While being sensitive to potentially harmful criticism from others about your work and behavior, temper outside standards of excellence with your own intuitive wholeness. Capitalize on your facile imagination and excellent ability to organize to build scenarios for allocating the resources you need to be successful.

Much of your mental versatility is due to your psychic talents, tempered in the crucible of workplace experience.

You appreciate color, line and texture, and have an imaginative/creative flair for showmanship. Your sensual nature and your intuitional insights can bring artistry to otherwise ordinary enterprises. You do well in sales, due to your versatile balance of directness and diplomacy. You show little if any inclination toward working precisely with your hands, and have little patience for details.

Not having the coordinated rhythm and manual dexterity of a “builder” yourself, you lead others well because you have the vision, the constancy, the communication skills, and the determination to bring your vision to fruition.

In the face of obstacles, your persistence and imagination, coupled with your determination to reach your sometimes lofty goals, could serve you well in scientific endeavors. You are effective at organizing the activities and materials required for a lengthy project. Delegate the details to those with more patience!

You are particularly versatile in the communications area, and with your love of people, should consider capitalizing on the flow of information involved in brokering networks. Your curiosity, persistence and problemsolving ability make you a natural innovator; your organizational ability and desire for responsibility make you a natural entrepreneur.

The End